

## Security of Assets

*"We are only as strong as our weakest link."*

### **BACKGROUND:**

Despite the best efforts of the federal government, through the creation and activation of the Department of Homeland Security and the various cooperatives between federal, state, and local governments, many of our public and private activities have yet to perform adequate threat and vulnerability assessments of key public and private buildings and facilities.

Prior to the events of September 11, many city administrators and business executives, to no greater extent than the rest of us, failed to appreciate the significance of appropriate security measures. Based on the lack of a common threat, security was seen as something needed, but not urgent. During the past three years, our nation has seen its most catastrophic "worse case scenario" unfold and we now live with the realization that we are legitimate targets from both external and internal threats. The events of September 11 notwithstanding, we should keep in mind that some of the most devastating acts of U.S. terrorism, the bombing in Oklahoma and Anthrax mailings in Virginia and Florida, were the work of domestic terrorism. At best, assaults of this nature close facilities and cost millions to repair. At worse, lives are lost. More than ever before, being prepared is something public administrators and private executives can ill afford to disregard or put off.

### **SERVICES:**

itkServices' security solutions package provide appropriate security posture aimed at meeting five objectives:

1. Emergency Planning: Establishing a crisis plan in partnership with other officials that addresses traditional and post September 11 scenarios.
2. Prevention and Mitigation: Performing assessments of physical, personnel, and information security threats and vulnerabilities.

---

United in service

3. Preparedness: Establishing evacuation plans and providing training to those it impacts.
4. Response: Establishing specific roles and responsibilities and coordinating planned responses with other officials.
5. Recovery: Establishing an appropriate continuity of operations (business continuity) plan and post-incident reporting and support mechanisms.

Having a clear understanding of these objectives serves as a solid foundation upon which to set and achieve security goals. The conduit to achieving these goals is the deployment of one or more of the vehicles detailed below:

1. Vulnerability Assessments: Through surveys and audits performed on physical assets, personnel, and business operations, to identify threats, strengths, and weaknesses and provide security enhancement recommendations to sustain the strengths and eliminate the weaknesses. We focus on business operations (consequence management and business continuity) designed to impact on cost avoidance, security posture, and best business practices.
2. Information and Technology Security Assessments: Using best industry, law enforcement, and government practices in information assurance, we work independently or in conjunction with your staff to assess and eliminate threats against current networks and information. We also assist in identifying and integrating cost effective security solutions into new systems designs.
3. Training: By developing and providing practical, high impact guidance on how to enhance the individual security posture of personnel, information systems, and physical assets. Using the skills and experience of retired and former federal special agents and intelligence analysts with extensive experience and a proven history of professional excellence within their respective areas of expertise, our training is tailored to the specific needs of our clients.
4. Policy and Oversight: By reviewing programs and ensuring appropriate processes are in place. Through our reviews, when effective processes do not exist, we develop them. When policies exist, but are inconsistent, we consolidate and built an effective single source of guidance and, through oversight, ensure that these processes evolve as changes take place and circumstances dictate. At the end, we leave behind internal policies that address the needs of our clients and meld seamlessly with external (law enforcement, emergency services, and government requirements) policies and procedures.

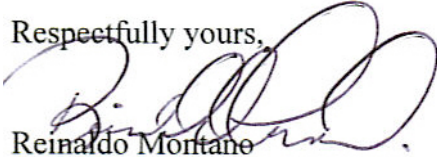
---

United in service

## **DIRECT BENEFITS:**

The events of the past three years have raised the security consciousness of our nation and our people. However, many of us have yet to find the time or expertise to enhance their security posture beyond “off the shelf” security patches which serve to conceal the problem rather than overcome it. While most have some sort of security program in place, internal procedures are often times ineffective because most internal programs do not have an outsider’s perspective or a holistic approach to threat mitigation. Allowing for an independent audit of security allows for a fresh review of security and facilitates the implementation of security practices as they evolve with changes in technology and industry standards. The threat is no longer a matter of if, but rather of when and how.

Respectfully yours,



Reinaldo Montano  
President and CEO  
itkServices, LLC

---

United in service